

# Recommended Books & Tapes

By Mark H. Riches



"Much of who you are and the success you achieve is determined by the books you read, the things that you listen to, and the people that you spend time with. Listed below are some of the books and information that has helped me become financially independent and enriched my life."

TITLE	AUTHOR
The Slight Edge	Jeff Olson
How To Win Friends and Influence People	Dale Carnegie
Getting Started in Business CD	Jim Rohn
Power Training CD's	Jeff Olson
Think & Grow Rich	Napoleon Hill
Leadership 101: What Every Leader Needs to Know	John C. Maxwell
Developing the Leader Within You	John C. Maxwell
Standing For Something	Gordon B. Hinckley
The 21 Irrefutable Laws of Leadership	John C. Maxwell
7 Habits of Highly Effective Families	Steven R. Covey
7 Habits of Highly Successful People	Steven R. Covey
The E-Myth Revisited	Michael Gerber
The Success Principles	Jack Canfield
How to Build a Business Warren Buffet Would Buy	Jeff Benedict
The Greatest Networker In The World	John Milton Fogg
Rich Dad Poor Dad	Robert Kiyosaki
How To Beat Brains, Talent & Education	Art Williams
The Secret	Rhonda Byrne
Think and Grow Rich	Napoleon Hill

"Books are what you step on to take you to a higher shelf. The higher your stack of books, the higher the shelf you can reach."

Miss a meal if you have to, but don't miss a book.. Don't just read the easy stuff. You may be entertained by it, but you will never grow from it. The book you don't read won't help. It isn't what the book costs; it's what it will cost if you don't read it.

I hope this inspires you to dust off some books you have been meaning to read.

*These quotes are by Jim Rohn, America's Foremost Business Philosopher. To subscribe to the Free Jim Rohn Weekly E-zine, go to [www.jimrohn.com](http://www.jimrohn.com) or send a blank email to [subscribe@jimrohn.com](mailto:subscribe@jimrohn.com)*